

Deutsche Post DHL



Deutsche Post DHL is the world's leading mail and logistics services group. The Deutsche Post and DHL corporate brands represent a one-of-a-kind portfolio of logistics (DHL) and communications (Deutsche Post) services. The Group provides its customers with both easy-to-use standardised products as well as innovative and tailored solutions ranging from dialogue marketing to industrial supply chains. About 475,000 employees in more than 220 countries and territories form a global network focused on service, quality and sustainability. With programmes in the areas of environmental protection, disaster management and education, the Group is committed to social responsibility.

The postal service for Germany. The logistics company for the world.

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➔ Organisational structure, page 20.

02 SELECTED KEY FIGURES

		2011	2012	+/- %	Q4 2011	Q4 2012	+/- %
Revenue	€m	52,829	55,512	5.1	14,126	14,577	3.2
Profit from operating activities (EBIT)	€m	2,436	2,665	9.4	599	827	38.1
Return on sales ¹	%	4.6	4.8	–	4.2	5.7	–
Consolidated net profit for the period ²	€m	1,163	1,658	42.6	175	542	>100
Operating cash flow	€m	2,371	–203	–	1,262	–629	–
Net liquidity (-)/net debt (+) ³	€m	–938	1,952	–	–	–	–
Return on equity before taxes	%	15.2	19.2	–	–	–	–
Earnings per share ⁴	€	0.96	1.37	42.7	0.14	0.45	>100
Dividend per share	€	0.70	0.70 ⁵	0.0	–	–	–
Number of employees ⁶		423,348	428,287	1.2	–	–	–

¹ EBIT/revenue.

² After deduction of non-controlling interests.

³ Calculation ➔ Group Management Report, page 49.

⁴ Basic earnings per share.

⁵ Proposal.

⁶ Average FTEs.